



# Industrial Battery Products Core Principles



**Power Solutions** 

#### **LOCATIONS**

**Corporate** 

(314) 473-2200

**Chicago Branch** (630) 243-4828

**Kansas City Branch** (913) 236-6500

**Minneapolis Branch** 

(952) 657-7563

**Omaha Branch** (402) 932-9035

**St. Louis Branch** (314) 266-5700

www.ibpmidwest.com



*Since 1977* 

## **OUR MISSION**

Through passionate leadership, innovative technology, and exceptional quality, Industrial Battery Products proudly serves our customers by providing dependable power solutions to ensure complete satisfaction.

### **OUR CORE PRINCIPLES**

#### **People**

*People will always be our greatest asset.* We attract and recruit the finest people to become part of the IBP team. We build and strengthen our organization from within, promoting and rewarding performance.

#### Leadership

Every team member contributes to the success of IBP. We *lead by example* and focus on our goals to achieve leadership objectives and strategies.

#### **Ownership**

We all act like owners, treating IBP's assets as our own, and behave with the company's success in mind. We *accept personal accountability* to meet business needs, improve ourselves, and help others improve their effectiveness.

#### Integrity

We are honest, straight-forward, and always try to *do the right thing*. We operate within the letter and spirit of the law, and uphold the values and principles of IBP in every action and decision.

#### **Respect**

We operate with the philosophy of "There's no I in Team". We have confidence in each other's capabilities and intentions, and believe that people work best when there is a *foundation of trust*. We respect our IBP colleagues and customers and treat them as we want to be treated.



#### **Customer Satisfaction**

We consider the customer in all we do, and build long-term relationships by exceeding the expectations of internal and external customers. We do what is right and treat our customers with care.

#### **Diversity**

We *respect the differences* among team members, customers, and communities. We take advantage of different perspectives, and leverage diversity as a competitive advantage.

#### **Passion**

We are passionate about our business. *We show pride* in our brands by serving our customers through the high quality of our products and services. We value, promote, and fiercely protect our reputation.

#### **Humility**

We are *selfless*, and are *driven first by concern for others*. We are open to change and continuous improvement, and seek and provide honest feedback. We value openness and the curiosity to learn from anyone, anywhere.

#### **Positive Attitude**

We help people to be their best by providing coaching and feedback, and work with others as a team to accomplish results. We don't focus on what "we can't do". We focus on what "we can do". We are creative and find a way to accomplish the goal.

