



GUARANTEED Buy-Back Program

888.813.5636 / IBPMIDWEST.COM



Overview

With the sale of every new Deka Motive Power battery, Industrial Battery Products (IBP) offers to Buy-Back that battery (or batteries) at guaranteed rates. These rates take into account the care as well as its capacity at time of buy-back.

Please ask your sales representative about IBP's exclusive PowerCare program to get the most out of your batteries and IBP's buy-back program!



Age	PowerCare PROGRAM Covered Under IBP's Exclusive PowerCare Program					
	PowerCare Bronze		PowerCare Silver		PowerCare Gold	
0-12 Months	Up To	65%	Up To	75%	Up To	85%
13-24 Months	Up To	50%	Up To	60%	Up To	70%
25-36 Months	Up To	40%	Up To	50%	Up To	60%
37-48 Months	Up To	30%	Up To	40%	Up To	50%
49-60 Months	Up To	20%	Up To	30%	Up To	40%
61-72 Months	Up To	10%	Up To	20%	Up To	30%
73+ Months	Up To	10%	Up To	10%	Up To	20%

- Seller must provide proof of purchase.
- Buy-back is based on original purchase price of battery.
- Minimum capacity is defined by the applicable Deka warranty policy.
- Fast Charge Exception: 75% of above rates apply to all "Fast Charge" batteries.
- Opportunity Charge Exception: 50% of above rates apply to all "Opportunity Charge" batteries.
- Please contact your IBP Sales Representative regarding rates for your specific application.

Chicago 630.243.4828 Kansas City 913.236.6500 Omaha 402.932.9035

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